

# BUILDINGBLOCKS

Vol. 26 Issue 6

November 2022



**NOVEMBER IS SPIKE  
APPRECIATION MONTH!!!!**

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## BIAW ROLLS OUT A NEW CONTRACT SUBSCRIPTION SERVICE ([Click Here](#))

This service is designed to provide some of the most common contracts and addenda for builders and remodelers. More information will be coming to you via email and will be posted on the BIAW website so be sure to watch for this and be ready to participate if you have the need. Keep in mind all the templates, etc. will be kept up to date year after year.

**THE REWARDS YOU GET FROM  
YOUR SICBA MEMBERSHIP ARE  
EQUALLY PROPORTIONAL TO  
YOUR INVOLVEMENT IN THE  
ASSOCIATION.**

**GET INVOLVED AND GROW  
YOUR BUSINESS AND  
PRESENCE IN YOUR  
COMMUNITY**

**SICBA'S COMMITTEES ARE LOOKING FOR MEMBERS  
TO GET INVOLVED AND SHARE THEIR IDEAS FOR  
EVENTS AND PROGRAMS GOING FORWARD.  
IF YOU ARE INTERESTED IN BEING ON A SICBA  
COMMITTEE, PLEASE CONTACT THE OFFICE  
AT (360) 757-6916**

**HBA  
REBATES**



**WANT TO START GETTING MONEY  
FOR PRODUCTS YOU ALREADY USE?**



[www.BIAWrebates.com](http://www.BIAWrebates.com)



## SOUTH WHIDBEY HOME BUILDERS 2022 OFFICERS

President - Dave Johnson  
Vice President - Jim Thelen  
Secretary -

### 2022 BOARD OF DIRECTORS

Builder Member – Bill Criswell  
Builder Member - Charles Locke (CGP, CAPS)  
Associate Member - Tiane White  
Associate Member - Matt Kukuk

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**"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."**

### SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- [Les Schwab Tire Center, Burlington](#) - 10% discount on products & services to all SICBA members!
- [NAHB Member Advantage](#) - Through GM, additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.  
**Redeem at: [Blade Chevrolet](#) and/or [Dwayne Lane's Auto Family](#).**  
Additionally, 15% off Service, Labor & Parts.
- [Craft Stove of Western Washington Inc.](#) - SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- [Burlington Automotive](#) – 10% off Parts and Labor on your vehicle repairs.
- [Mister T's Awards & Embroidery](#) – Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or [info@sicba.org](mailto:info@sicba.org) for details

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### GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

#### They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA)  
Certified Graduate Builder (CGB)  
Certified Graduate Remodeler (CGR)  
Certified Aging-in-Place Specialist (CAPS)  
Graduate Master Builder (GMB)  
Certified Green Professional (CGP)  
Certified New Home Sales Professional (CSP)  
Certified Builder (BIAW Designation)

**Paul Woodmansee**, Cert Builder; BYK Construction Inc  
**Tim Woodmansee**, Cert Builder: BYK Construction Inc  
**Jay Roberts**, CGB, CGP; Cert Builder Cascade Custom Homes & Design  
**Ted Clifton**, CGB, CGP, Master CGP; CVH Inc  
**Jim Hall**, CGP; James Hall and Associates, Inc  
**Matt Kuehn**, Cert Builder; No. 7 Development  
**Bob Moe**, CAPS; Triple R Framing and Drywall  
**Bob Johnson**, CGP, CAPS; Ward-Johnson Masonry & Tile  
**Ron Wright**, CGP; Wright Construction & Design Inc  
**Scott Yonkman**, CAPS, CGP; Cert Builder, Yonkman Cons Inc  
**Curtis Banta**, CGB, Cert Builder; Yonkman Construction Inc  
**John Piazza Jr.**, Cert Builder, John Piazza Jr Construction and Remodeling Inc.

Many more SICBA members are currently in the process of renewing or earning their designations!

**REMEMBER TO ALWAYS DO BUSINESS WITH A SICBA MEMBER. THEY ARE ALL REGISTERED, LICENSED, INSURED AND BONDED AS REQUIRED.**

**NAHB**  
National Association of Home Builders

**NAHB Member SAVINGS**  
Put your membership to work.

GENERAL MOTORS FLEET  
Dell Technologies Budget GEICO MEMBER DISCOUNT  
LOWE'S PROS Heartland Office DEPOT  
HotelPlanner ascentium amazonbusiness  
UPS Member Deals sam's club IBS

Exclusive discounts that benefit you, your business and your family  
[nahb.org/Savings](http://nahb.org/Savings)

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## 2022 OFFICERS

*President* – Curtis Banta  
*1st Vice President* – Lisa Munson  
*2nd Vice President* – Dee Dee Swartz  
*Secretary* – Kelly Fox  
*Treasurer* – Kim Piazza

## 2022 BOARD OF DIRECTORS

Builder Member – Martha Rose  
Builder Member – Jay Roberts  
Associate Member – Jason Joiner  
Associate Member – Kathy Sanchez  
Associate Member – Jay Oakes  
Associate Member – Robert Desmarais  
So. Whidbey Home Builders Rep. – Charles Locke

## 2022 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP, CAPS), Ted Clifton (Life, CGB, MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Lisa Munson, Dee Dee Swartz, Kelly Fox

## 2022 NATIONAL DELEGATES

Dottie Piazza (Senior Life.), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB, CGP)

## SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

## SICBA OFFICE STAFF

<i>Executive Officer</i>	Wayne Crider
<i>Membership Services Coordinator</i>	Sydney Ross
<i>Events/Marketing Coordinator</i>	Pamela Sheedy

## DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website [www.nahb.org](http://www.nahb.org), log in using your unique member PIN, and go to [nahb.org/savings](http://nahb.org/savings).

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Wayne, or Sydney at the SICBA office (360) 757-6916.

## ELECTION WOES AND/OR BLUES?

We are coming up on a mid-term election on Tuesday the 8<sup>th</sup> of November. Everyone should want to express their opinion and have their voice heard through the balloting and elections process. Whether we like the candidates who are running for election or not, we have the responsibility and opportunity to do what is right and try and elect those who we see could be a solution to an issue we see as a problem.

Let's think about something for a minute; I would venture to say that none of us have ever agreed with a politician totally. If you talk to the politician, they will tell you that in many instances they vote in a manner that is best for the overall good (bigger picture) – rather than for their own beliefs. This happens all the time in state legislatures and in Congress. Deals are made behind the scenes that will allow a politician to vote one way on an issue that isn't theirs in order to get support for an issue that is theirs and will benefit their constituents overall. In many instances, this is called a "throw away vote" because the outcome of the vote is already determined and it is only the mechanics of getting the issue through.

So, politics is nothing but a game of negotiation which is required to stay within specific guidelines set down by current laws of the land including the Constitutions of the State and the United States.

## COMMITTEE REPORTS

### **Membership Committee** *Chair is Dee Dee Swartz*

As we near the end of the year we are taking this time to look into the 2023 year and all of the amazing plans we have to look forward to. Due to our fall membership recognition event – The Peer to Pier Cruise, being such a hit – we have started planning the 2023 Peer to Pier Cruise! Mark your calendars for September 29<sup>th</sup> and start recruiting so you can guarantee your spot on the ship. Along these lines, we have started planning for a Mariners game in the spring. After a short hiatus from spring membership recognition events, we are looking forward to more opportunities to celebrate the accomplishments of our dedicated members who take part in recruitment.

Every year we are focused on recruitment but this year we will be pushing RETENTION. Bringing in new members is great but in order to strengthen our association, we need to *keep* them as well. So, if you are a sponsor or friend of another member who is not sure that they will be sticking around, reach out to them personally. We want every member to feel valued and that they are benefiting from being a part of SICBA. Try inviting them to member mixers, get them to recruit new members of their own, or tell them about all the awesome perks of being a member to not only 1 but 3 associations – SICBA, BIAW, NAHB. If you have questions about being a sponsor or who you are currently sponsoring, reach out to Sydney, our Membership Services Coordinator, at [sydney@sicba.org](mailto:sydney@sicba.org).

### **Home Tour Committee update:** *Chair is Curtis Banta*

Do you have a project, home, commercial building, barn etc. for the September 2023 Home Tour? Our goal is to have homes across the total cost spectrum so we can provide examples of what is available to those in our communities who could afford a home in whatever financial category they might be a part of. We are always open to adding people to our committee.

### **Marketing Committee update:** *Chair is open*

Always remember to tag us and share on social media! If you have any social media content that you want shared to members, email [pam@sicba.org](mailto:pam@sicba.org)! The content can be videos, pictures, recent projects finished, COVID-19 updates, any specials you are offering, etc.! Email Pam your content with a photo caption that you want her to copy and paste with it.

### **Golf Committee update:** *Chair Joel Pasek*

SAVE THE DATE: The 39th annual SICBA Golf Tournament will be on THURSDAY, July 13th, 2023, at Avalon Golf Links in Burlington. Grab your friends, clients, spouses and join us for a fun day in the sun! Sponsorship and Volunteer opportunities will be available!!

### **Events Committee update:** *Chair Kim Piazza*

We had a wonderful time with a great turnout at Oktoberfest at Stone Pros in Burlington, thank you to everyone at Stone Pros for hosting a great event. Our next event will be at Drager's Classic Car Showroom in Burlington on Tuesday, November 8<sup>th</sup>. It will be catered by Double Barrel BBQ. If you are a car enthusiast, you will not want to miss it. It is also our Annual Membership Meeting and Elections for 2023 Leadership. Please make sure that you VOTE with the ballots you received via email or come to the mixer and vote in person. If you are interested in being a part of SICBA Leadership, please let Wayne or Curtis know! Our Christmas Party and Installation Banquet will be held at the Swinomish Yacht Club in La Conner. It will be Catered by La Conner Seafood and Prime Rib and is always delicious! We have started our Holiday Fundraiser to support the local Food Banks, Helping Hands and Whidbey Help House and we will be playing a game to support them at our party...so bring some CASH with you! Keep up to date on all our upcoming events by checking our events calendar at [www.sicba.org](http://www.sicba.org).

### **Home and Garden Show Committee update:** *Chair Robert Desmarais*

SAVE THE DATES: March 24<sup>th</sup>, 25<sup>th</sup>, 26<sup>th</sup> at the Skagit County Fairgrounds. The Home and Garden Show Committee has been meeting and is hard at work preparing another BIG show for 2023! There is always room on the committee so if you're interested in being on the committee, please contact [pam@sicba.org](mailto:pam@sicba.org). The first right of refusal letters for last year's vendors have gone out! Last year's participants have until November 15<sup>th</sup> to secure their previous booth and on November 16<sup>th</sup> booths will open to the public. Sponsorship and advertising opportunities in the Official Home and Garden Show Magazine and at the show are only open to SICBA Members so take advantage of supporting and advertising to our community. Contact [pam@sicba.org](mailto:pam@sicba.org) if you are interested.

\*\*\*If you are interested in joining a committee, let us know! We are always looking for more SICBA members to join and give their input, your voice matters. Email [pam@sicba.org](mailto:pam@sicba.org) to find out which committee is right for you! \*\*\* If you are interested in the Membership Committee, email Sydney at [sydney@sicba.org](mailto:sydney@sicba.org).

## **BIAW ROLLS OUT A NEW CONTRACT SUBSCRIPTION SERVICE ([Click Here](#))**

This service is designed to provide some of the most common contacts and addenda for builders and remodelers. More information will be coming to you via email and will be posted on the BIAW website so be sure to watch for this and be ready to participate if you have the need. Keep in mind all the templates, etc. will be kept up to date year after year.

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## Thank you for Renewing

### One Year Plus:

Critical Electric LLC  
US MOWER  
Bayless Electric  
Spinach Bus Ventures  
Full-Time Fabrication, LLC  
General Plus Insulation LLC

### Five Years Plus:

Miller Custom Construction LLC  
NorthBound Masonry  
La Conner Seafood and Prime Rib  
Skagit Farmers Supply  
Arne Svendsen Trucking  
Skagit Tradition Realty LLC  
Dwayne Lane's Auto Family  
Profound Impact of BSS Northwest, LLC

### Ten Years Plus:

Berg Vault Company  
Bayview Electric LLC

### Fifteen Years Plus:

Celtic Pride Painting Inc  
Dews Electric LLC  
H.B. Jaeger a division of Iconix

### Twenty Years Plus

Birch Equipment Rental & Sales  
Sound Cedar Lumber

### Twenty-Five Years Plus

Hanson's Building Supply

### Thirty Years Plus

E & E Lumber  
Valley Drywall Inc

### Forty Years Plus

Brown-McMillen Real Estate

For the 3rd year SICBA is proud to be doing a Holiday Fundraising Event for our local food banks, Helping Hands Food Bank, and North Whidbey Help House – It's the Season for Giving!

This fundraising event will take place from now through December 16th. During this time of year, our local food banks struggle to supply families in the Skagit and Island Counties with enough food for the holidays. The effects of COVID have caused more families to rely on food banks for their next meal than ever before. 100% of the proceeds from this fundraiser will go to Helping Hands Food Bank in Skagit County and North Whidbey Help House in Island County.

**We are taking and making monetary donations only (CHECKS ONLY)**, as they are being very selective on physical food donations due to the volume they are feeding at this time. It is also the safest and most effective way to fundraise. **If you can donate, simply write a check, and make it out to either Helping Hands Food Bank or North Whidbey Help House (or write two checks if you want to donate to both) and mail your check(s) to the SICBA office located at 15571-A Peterson Road, Burlington WA 98233.**

There is no minimum dollar amount to donate, any amount is greatly appreciated! You will also be able to write off your donation on your taxes! Every \$10 donated feeds one family. Our goal is to raise \$5,000 to help feed 50,000 Skagit and Island County families this Christmas.

Thank you for maximizing your impact on the cause! Without dedicated supporters like you, we wouldn't be able to help those who need it most in our communities.

Please Note: **Do not make checks payable to SICBA.** Make them to either Helping Hands Food Bank or North Whidbey Help House. We are going to deliver your check to those places, so if you want to donate to both, we need two checks.

### **Date/Time**

The fundraising event will go on from now till December 16th.

### **Fees/Admission**

There is no minimum amount required to donate!

### **Location**

Mail your check(s) to the SICBA office located at 15571-A Peterson Road, Burlington WA 98233.

**\*Make checks out to Helping Hands or North Whidbey Help House (or write two checks if you want to donate to both)**

## **WELCOME NEW MEMBERS**

### **Frameworks Drafting and Design, LLC**

*Planning & Design*  
202 West State Street  
Sedro Woolley, WA 98284  
(360) 8489832  
Contact – David Soule  
Sponsor – John Piazza

### **iNK Home Inspections LLC**

*Home Inspections*  
1415 Commercial Ave Unit #211  
Anacortes, WA 98221  
(360) 420 9455  
Contact – Paul Ryan  
Sponsor – Nathan Thompson



# 3rd Annual SICBA Holiday Fundraiser

TO BENEFIT



Helping Hands Food Bank  
&  
North Whidbey Help House

Please help us feed **50,000** families  
in  
Skagit & Island Counties this season!



**CHECKS ONLY**



Make Checks payable to either  
Helping Hands or  
North Whidbey Help House  
or one to each!!

Checks need to be received at SICBA  
by

December 16th



Mail to: 15571-A Peterson Rd.  
Burlington, WA 98233



## DON'T FORGET TO VOTE BY

# NOVEMBER 8<sup>TH</sup>!!

When you vote, please consider voting for those candidates who are friendly to our industry!

IF YOU HAVE EMPLOYMENT OPPORTUNITIES OR HAVE EQUIPMENT TO SELL, PLEASE KEEP IN MIND SICBA WILL POST THE JOB OPENINGS AND EQUIPMENT ON OUR WEBSITE AND IN THIS NEWSLETTER FREE OF CHARGE FOR SICBA MEMBERS.

SICBAPAC is looking for members to get involved in the political process. SICBAPAC is affiliated with SICBA but is not part of your SICBA Membership. There is an additional voluntary \$25 per year dues requirement to be a part of SICBAPAC beyond your normal SICBA membership costs.

If you are interested in becoming involved in the political process, give Wayne a call at the SICBA office.

IF YOU WOULD LIKE A PRINTED VERSION OF THIS NEWSLETTER, CALL THE SICBA OFFICE AND LET US KNOW.

(360) 757-6916 OR EMAIL [INFO@SICBA.ORG](mailto:INFO@SICBA.ORG)

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## 2022 FOUNDATION SPONSORS

### PLATINUM BRAND SPONSORS

Ward-Johnson Masonry & Tile - 19th Year

Yonkman Construction - 19th Year

Smiley Insurance Services - 18th Year

AAA KARTAK Glass & Closet - 18th Year

John Piazza Jr.

Construction & Remodeling Inc - 7th Year

BYK Construction - 3rd Year

Frontier Building Supply - 3rd Year

Puget Sound Energy - 2nd Year

Cedar Country Lumber - 2nd Year

Inspire Homes - 1st Year

Sound Cedar Lumber - 1st Year

### GOLD SPONSORS

Larson Gross CPAs & Consultants - 2nd Year

True Bearing Built - 1st Year

Builders First Source - 1st Year

### SILVER SPONSORS

E & E Lumber Inc - 15th Year

Land Title & Escrow - 2nd Year

Simpson Strong-Tie - 2nd Year

### BRONZE SPONSORS

Broadview Appliance - 18th Year

*Our Foundation Sponsors keep your monthly membership event costs to a minimum.*

THANK YOU Foundation Sponsors!

2022 Peer to Pier Cruise Sponsors

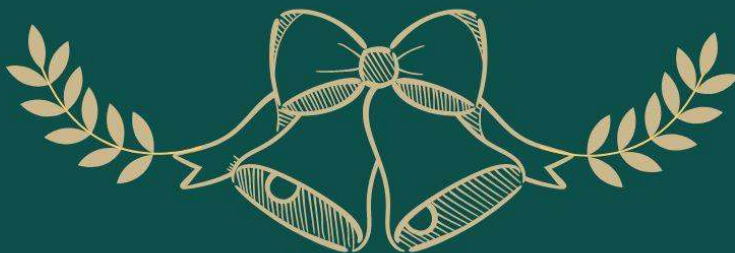




*Christmas Party*  
*and*

# INSTALLATION BANQUET

TUESDAY, DECEMBER 13TH  
5:30PM - 8:30PM



SWINOMISH YACHT CLUB  
310 N 1ST. ST.  
LA CONNER, WA 98257

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\$35 ONLINE REGISTRATION  
APPETIZERS, DRINKS, BUFFET DINNER  
GAMES AND MORE!  
RSVP BY DECEMBER 6TH  
[WWW.SICBA.ORG/EVENTS](http://WWW.SICBA.ORG/EVENTS)

BONUS DRAW: \$1600  
WE'LL DRAW TILL WE GET A  
WINNER FOR AT LEAST HALF!

SPONSORED BY: The logo for Sound Cedar Lumber features a stylized mountain range with evergreen trees in the foreground. The words 'Sound Cedar' are written in a bold, sans-serif font across the middle, with 'LUMBER' in a smaller font below it. The entire logo is set against a white background with a green border.





# SICBA's Annual Membership Meeting & Elections



**November 8th**  
**5pm - 7pm**

**Drager's International Classic  
Sales Showroom & Museum**  
1645 Walton Dr.  
Burlington

**Bonus Draw**  
**\$1550!!!!**

Sponsored by:



Register at  
[www.SICBA.org/Events](http://www.SICBA.org/Events)  
\$15

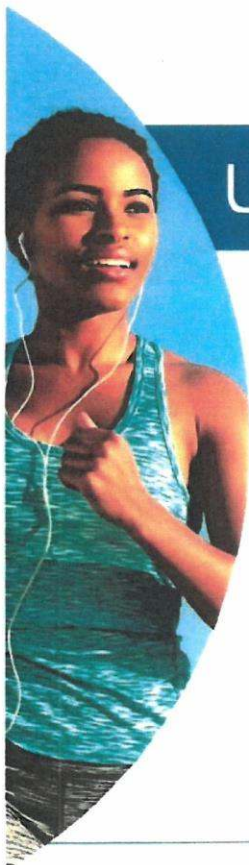
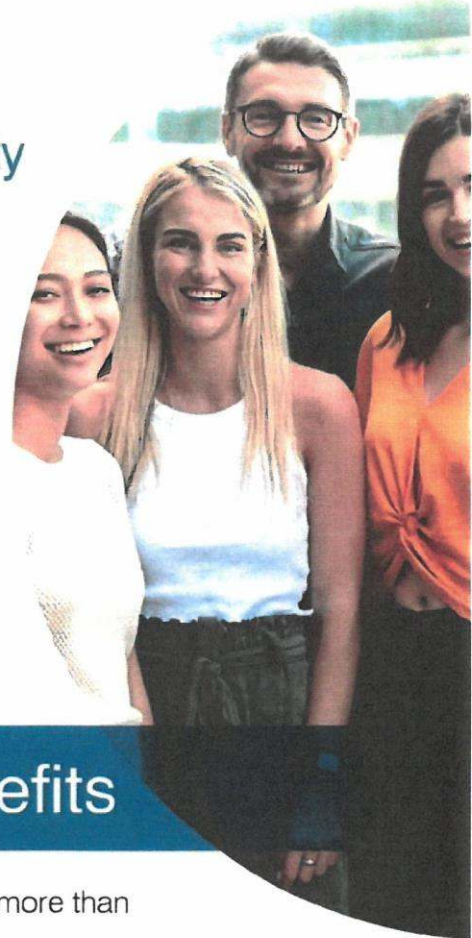
**FREE entrance for SPIKES!**

Catered by:  
**Double Barrel BBQ**



## Allied National Affinity Programs for Funding Advantage

The Funding Advantage plan is for employers who have healthy employees and feel they are paying too much premium for too little in benefits. Funding Advantage level-funded plans can be customized to fit your benefit and budget needs.



## Unique Plans & Benefits

- ▶ **Fitness Center Discounts** for a little more than \$25 a month.
- ▶ **Free Diabetes Testing Supplies** delivered directly to members' homes.
- ▶ **Chiropractic and alternative medicine discounts** of 25% off customary rates.
- ▶ **Cura TeleHealth & Wellness access** to doctors by phone, web or app. Visit [www.cura.com](http://www.cura.com) or call 620-740-2872.
- ▶ **Lab Testing Discount Program** provides 100% coverage for outpatient lab testing.
- ▶ **Discounts** from thousands of hotels, restaurants and retailers.
- ▶ **Save** 10 to 15% off your current health plan



*This is an invitation to inquire about Funding Advantage. This is a limited description of the plan. See plan brochure and summary plan description for complete details.*

### For More Information Contact

Teresa Feller  
cell: 206-399-4518  
office: 253-358-2953  
[teresa@benefitsolutionsnw.com](mailto:teresa@benefitsolutionsnw.com)

[www.benefitsolutionsnw.com](http://www.benefitsolutionsnw.com)

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# DISCOUNT PRICING for CONSTRUCTION MEMBERS

National Purchasing Partners negotiates discounted rates on products and services, and passes the savings to our many members.

## NPP MEMBERSHIP IS FREE.

Available products include:

Wireless Service  
Office Supplies  
Travel  
Maintenance & Repair

Tech Devices  
Fleet Management  
Remote Surveillance  
and more...



Access the nation's largest and most reliable 4G LTE network.

**Corporate Discount** - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

**\$20 for 3GB** data on 3G/4G devices or **\$30 for 5GB** with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

**Text Message Offer** - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

**Employee Discount** - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

**Accessories** - 25% discount on select accessories.

\*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.



Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings—over and above Expedia's industry leading prices.



Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.



Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.



The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

## HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit [www.mypp.com](http://www.mypp.com), click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



**National  
Purchasing  
Partners**

800.810.3909  
[mypp.com](http://mypp.com)  
[customerservice@mypp.com](mailto:customerservice@mypp.com)  
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# BIAW Contract Subscription Service

Available **March 1** exclusively for  
BIAW builder members in Washington

## Written for Washington builders by Washington attorneys

Prepared by local attorneys familiar with the Washington building industry's unique needs, these contracts will be regularly updated with the latest legal mandates and case law so your contracts are always up to date.



## What's included?

- ✓ Templates for more than two dozen of the most common contracts and addenda for builders and remodelers
- ✓ Easily downloadable, completely fillable documents to complete and save
- ✓ Live and online training on specific contracts and their uses
- ✓ Easy-to-follow instructions with every document
- ✓ Discounted renewal fees

ONLY  
**\$399** plus tax  
for a two year subscription

Learn more:  
[BIAW.com/Legal](https://www.biaw.com/Legal)



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## ON THE LIGHTER SIDE

A teenager brings her new boyfriend home to meet her parents. They're appalled by his haircut, his tattoos, his piercings.

Later, the girl's mom says, "Dear, he doesn't seem to be a very nice boy."

"Oh, please, Mom!" says the daughter. "If he wasn't nice, would he be doing 500 hours of community service?"

On a Miami to Chicago flight was a lively youngster who nearly drove everyone crazy. He was running up and down the aisle when the flight attendant started serving coffee. He ran smack into her, knocking a cup of coffee out of her hand and onto the floor.

As he stood by watching her clean up the mess, she glanced up at the boy and said, "Look, why don't you go and play outside?"

Mrs. Smythe was making final arrangements for an elaborate reception. "Nora," she said to her veteran servant, "for the first half-hour I want you to stand at the drawing-room door and call the guests' names as they arrive."

Nora's face lit up. "Thank you, ma'am," she replied. "I've been wanting to do that to some of your friends for the last 20 years."

My husband was building shelves in our bedroom and, intending to continue his work the next day, left some tools on my dresser, including a hammer, screwdriver, and chisel.

The following morning, while I was in front of the dresser combing my hair, my teenage daughter walked in.

"Hi, Mom," she said, taking a look at the dresser. "Fixing your face?"

Two hunters are out in the woods when one of them collapses. He's not breathing and his eyes are glazed. The other guy whips out his cell phone and calls 911.

"I think my friend is dead!" he yells. "What can I do?"

The operator says, "Calm down. First, let's make sure he's dead."

There's a silence, then a shot. Back on the phone, the guy says, "Okay, now what?"

"We used to play spin the bottle when I was a kid. A girl would spin the bottle, and if the bottle pointed to you when it stopped, the girl could either kiss you or give you a nickel. By the time I was 14, I owned my own house."

One day in early fall a class of second-graders was discussing "What I want to be when I grow up." The teacher received the usual replies—a fireman, a nurse. Then she asked a youngster deep in thought what he would like to be someday. He looked up with a frown and replied, "I don't even know what I want to be for Halloween yet!"

Two hikers were walking through the woods when they suddenly confronted a giant bear.

Immediately, one of the men took off his boots, pulled out a pair of track shoes, and began putting them on.

"What are you doing?" cried his companion. "We can't outrun that bear, even with jogging shoes."

"Who cares about the bear?" the first hiker replied. "All I have to worry about is outrunning you."

**DON'T FORGET TO CAST YOUR VOTE BY THE 8<sup>TH</sup> OF NOVEMBER  
FOR THE ELECTIONS IN SKAGIT AND ISLAND COUNTIES  
OUR MEETING AT DRAGERS ON THE 8<sup>TH</sup> IS ALSO OUR ANNUAL  
MEMBERSHIP MEETING AND ELECTIONS FOR 2023 LEADERSHIP!**

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# Spike Club Members

NAHB Spike Club

Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and ½ credit each renewal thereafter. **Thank you to everyone listed below! THE NAMES IN BOLD HAVE RECRUITED**

## A NEW SICBA MEMBER IN 2022

### All Time Big Spike (1,500+):

\*Kevin Kartak – 2643.75      **Bob Moe** – 1644.5

### Grand Spike (1,000 - 1,499):

+Patrick Hayes – 1431.5

### Statesman Spike (500 - 999):

**Robert Johnson** – 912.5      \***Shelli Lucus – Kennedy** – 844.75      +John Piazza Sr. - 501

### Super Spike (250 - 499):

\*Jeff Hansell – 324.5      Walt Johnson – 284      +Dottie Piazza – 380      Scott Rainwater – 297      Martin Sippy – 387.75  
Rick Tremaine – 417.5      +Don Wetsch – 267      Scott Yonkman - 258

### Royal Spike (150 - 249):

**Ted Clifton** – 191      Barry Harter – 162.5      \***Cameron Kartak** – 168.75      Kym Kelly – 156  
Ron Wallin – 195.5

### Red Spike (100 - 149):

Dan Folkers – 124.5      \*Zane Morrison – 105.5 T      hom Richter – 132      Jon Roberts – 107  
Martha Rose – 134      +Edwin Stanton – 132.5      Rick Wibbens – 143      **Gary Wray** – 113.5

### Green Spike (50 - 99):

Josh Baldwin – 80      Ben Burton – 58.5      Chris Deasy – 82.5      \*Brian Gentry – 76.5  
Karl Krieg – 58      Keith Swanson – 80      \*Paul Woodmansee – 70.5

### Life Spikes (25 - 49):

**Curtis Banta** – 45      Dennis Moe – 41.5      David Hillman – 43.5      Charles Locke – 42  
Roy Mureno – 39.5      **Kim Piazza** – 26.5      **Brynn Riggins** – 26      **Jim Spane** – 35.5  
**Dee Dee Swartz** – 37.5      James Thelen – 27.5

### Spikes (6 - 24):

Samuel Brode – 17.5      Ed Clark – 7.5      Tina Cossel-Anderson – 6.5      Shellie Eubanks – 7.5      Don Fenimore – 6.5  
Chad Fisher – 11.5      Duke Fisher – 6.5      **Kelly Fox** – 23.5      Chad Gailey – 6.5      Ed Gemkow – 7  
Hans Grovdahl – 14      Michelle Grovdahl – 20      Jim Hall – 15.5      Russell Hester – 6.5      Dave Holmly – 7.5  
Evan Holzknacht – 11      Darrel Johnson – 9.5      Dave Johnson – 22      Nate Kaplan – 12.5      Greg Kreider – 8  
\*Troy Lautenbach – 11.5      Jeff Lervick – 6      K. Garl Long – 7      Bill Losey – 6  
Jeremy McCullough – 6.5      Ed Olsen – 8      Mike "Oly" Olsen – 7.5      Cathy Paules – 6.5      Ed Perry – 8  
John Piazza Jr. – 10.5      Scott Ramin – 6      John Ravnik – 11      \***Jay Roberts** – 17.5      **Kathy Sanchez** – 11  
Peggy Schultz – 15      Bob Shupe – 11.5      \*Nels Strandeberg – 6      Susan Trenary – 9.5      Kris Tully – 18.5  
David Wallace – 6      \*Karen Watson – 7.25      Tiane White – 22      Dan Wickstrom – 14      Ron Wigal – 21  
Joe Woodmansee – 16      Kris Yuan – 8.5      Julie Kostecka – 6

### Spike Candidates with new members in 2022:

**Kelly Bailey** – 5      **Robert Desmarais** – 2      **Nathan Goodman** – 1      **Jason Joiner** – 1      **Leilani McClure** – 5  
**Hugo Prado** – 1      **Kyle Wilson** – 1      **Clarissa Wong** – 1

### Star Recruiters with 5 or more new members in 2022:

**Curtis Banta**

\*Also recruits in other local associations. +Life SICBA member

In November, we honor all our Spikes! Their contributions to the association are unmatched. Whether its a member drive or they are making phone calls, our Spikes are the best in the nation. Thank you for all you do!

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## WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



FREE MEMBER BENEFIT OF  
YOUR STATE & LOCAL HBA

[BIAWrebates.com](http://BIAWrebates.com)

### EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR  
PARTICIPATING  
MANUFACTURERS

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK

THE AVERAGE REBATE PER  
BUILDER / REMODELER COMPANY  
WHO PARTICIPATED IN 2021 WAS:

# \$1,582.20

### PARTICIPATING MANUFACTURERS



### HBA REBATES

Builders Average Rebate 2021



# SICBA's Calendar of Events

## November Spike Appreciation Month

Tuesday, November 8<sup>th</sup> - SICBA's Annual General Membership Meeting and Leadership Elections- Drager's  
Thursday, November 10<sup>th</sup> – 4:30 PM – SICBA Membership Committee Meeting at SICBA  
5:30 PM – SICBA Board of Directors Meeting at SICBA  
16-18<sup>th</sup> – BIAW's Fall Board Meeting 2022 in Vancouver, WA

## December

Tuesday, December 6<sup>th</sup> – 4:30 PM SICBA Membership Committee Meeting at SICBA  
5:30 PM SICBA Board of Directors Meeting at SICBA  
Tuesday, December 13<sup>th</sup> -SICBA's Christmas Party and Installations of Officers Swinomish Yacht Club, LaConner

**With inflation and cost of fuel, the Events Committee has decided to do a fundraising campaign for the Food Banks in both Island and Skagit Counties. If you would like to contribute to this worthy event, please do so by **Check Only – made out to either North Whidbey Help House for Island County or Helping Hands Food Bank for Skagit County. Should you choose to contribute to both, please make two checks – one for each entity. Do Not make them out to SICBA. Mail them to SICBA, 15571A Peterson Rd, Burlington, WA 98233 and we will collect the funds and deliver them to both the food banks as contributions from our members in December to help offset the cost of the Holiday Season.****

**Thank you in advance for your participation and generosity.**

If you are interested in becoming involved in SICBA in any way, please

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15571A Peterson Rd  
Burlington, WA 98233

Place  
stamp  
here

